



CLAREO MINDS
Discover Personal Power

**LEADERSHIP
IS INFLUENCE**

**SHARING MY
PERSONAL
EXPERIENCE**



Nugget #1



RESPECT IS EARNED - BY CREATING VALUE

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”

Leadership is an opportunity to serve. It is not a trumpet call to self-importance.

- J. Donald Walters



/coachdilip



/coachdilips

Nugget #2



CAPABILITY TO UNTIE LOT OF INTERTWINED THREADS AND BRING SMOOTHNESS IN THINKING AND CLARITY IN THOUGHTS

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*A genuine leader is not a searcher for
consensus but a molder of consensus.*

- Martin Luther King, Jr.



/coachdilip



/coachdilips

Nugget #3

INFORMAL MENTORING AND BEING PRESENT AS A FRIEND AND ENABLER.

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*As we look ahead to the next century, leaders
will be those who empower others.*

- Bill Gates



/coachdilip



/coachdilips

Nugget #4



HOW DO WE STAY FOCUSED ON KEY THINGS AND KEEP EXPANDING OUR CIRCLE OF INFLUENCE, REDUCING OVERALL NEGATIVE IMPACT.

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I start with the premise that the function of leadership is to produce more leaders, not more followers.

- Ralph Nader



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Nugget #5



PUT CUSTOMER STORY ON LINE AND EVERYTHING WILL BE IN LINE

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*To build a long-term, successful enterprise,
when you don't close a sale, open a
relationship.*

- Patricia Fripp



Nugget #6

EVERY PARTNER HAD A SEAT AT THE TABLE INCLUDING SUPPORTING FUNCTIONS

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A diverse mix of voices leads to better discussions, decisions, and outcomes for everyone.

- Sundar Pichai



/coachdilip



/coachdilips

Nugget #7



STORY TELLING COUPLED WITH IMPACT

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*Storytelling reveals meaning without
committing the error of defining it*

- Hannah Arendt

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/coachdilip



/coachdilips

Nugget #8



LEADERSHIP WITHOUT TITLES

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Leadership is not a popularity contest; it's about leaving your ego at the door. The name of the game is to lead without a title.

- Robin S. Sharma

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/coachdilip



/coachdilips

Nugget #9



PRESENCE - BEING THERE FOR EVERYBODY FOR EVERY KEY CONVERSATION

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It takes a little bit of mindfulness and a little bit of attention to others to be a good listener, which helps cultivate emotional nurturing and engagement.

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- Deepak Chopra



/coachdilip



/coachdilips

Nugget #10



LEARNING ATTITUDE - WHAT IS NEXT BEST

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Leadership and learning are indispensable to each other.

- John F. Kennedy

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/coachdilip



/coachdilips